

Durable Medical Equipment (DME) with Concierge Support



Evidence-based, analytics-driven, service-focused

Approximately 90% of all work-related injuries require durable medical equipment. From wheelchairs and crutches to TENS units, bandages and beyond, Rising Medical Solutions (Rising) supports claims professionals by delivering equipment and supplies to injured employees in a cost-effective and convenient manner.

Best Match Strategy for DME Fulfillment

Securing the best provider for every DME script

Rising's VISION™ Marketplace connects claims professionals to regional and national DME suppliers that can meet the care needs of injured employees across the United States.

Every order is dynamically matched to the best supplier for fulfillment based on many factors, including supplier cost, location, availability, past performance, and payer preferences. Our customized supplier selection process leverages pre-vetted DME partners and includes verification that the supplier can perform within authorized guidelines.

Throughout the order process, our DME team provides support to claims professionals and injured employees. Concierge-style scheduling, delivery confirmations, and follow-ups are used to ensure patient satisfaction. In addition to order fulfillment, we conduct expert medical necessity/appropriateness assessments and care coordination by our in-house clinical team.

Comprehensive DME Services

Our extensive range of DME solutions helps employees recovering from injuries



Durable Medical
Equipment



Wound
Care



Mobility
Assistance



Prosthetics &
Orthotics



Electrotherapy
Products



Home
Healthcare



Post-Operative
Recovery



Home & Vehicle
Modifications



PAYER SUCCESS STORY

Rising was asked by a large regional insurance company to take over their DME program. This client has a sizeable rural patient population and DME suppliers have historically been non-compliant with many of the carrier's pre-certification protocols. In the first year alone, Rising's new DME program significantly reduced claim costs.

IMPACT IN YEAR 1

29%

reduction in overall home DME/supply costs

16.9%

reduction in DME/supply costs per patient

14.5%

reduction in patients requiring home DME/supply costs

18.7%

increase in savings under fee schedule

13.6%

reduction in inpatient hospital costs (nearly \$1M reduction in room/board), due to quicker hospital releases

ENJOY END-TO-END DME COORDINATION

Our best match DME program approach enhances quality of life for injured employees while minimizing costs and administrative burden for busy claim professionals. Overall, Rising's DME program:

- Delivers full-service administration of DME logistics and associated hospital discharge planning
- Leverages evidence-based clinical logic, supplier benchmark analyses, and data-driven DME contracting
- Measures supplier performance using indicators such as pricing, turnaround, communication, and adherence to authorized guidelines
- Secures the best supplier "match" for every DME request
- Accelerates DME workflow with various system automations and efficiencies
- Generates significant DME and inpatient facility cost savings

REFER A CASE:

Direct: 877.249.7473

Email: risingms.com

Online Referral: risingms.com/referral

Learn More: risingms.com/ancillary

